

Arapahoe Libraries Demographics Now Guide

Updated January 2024

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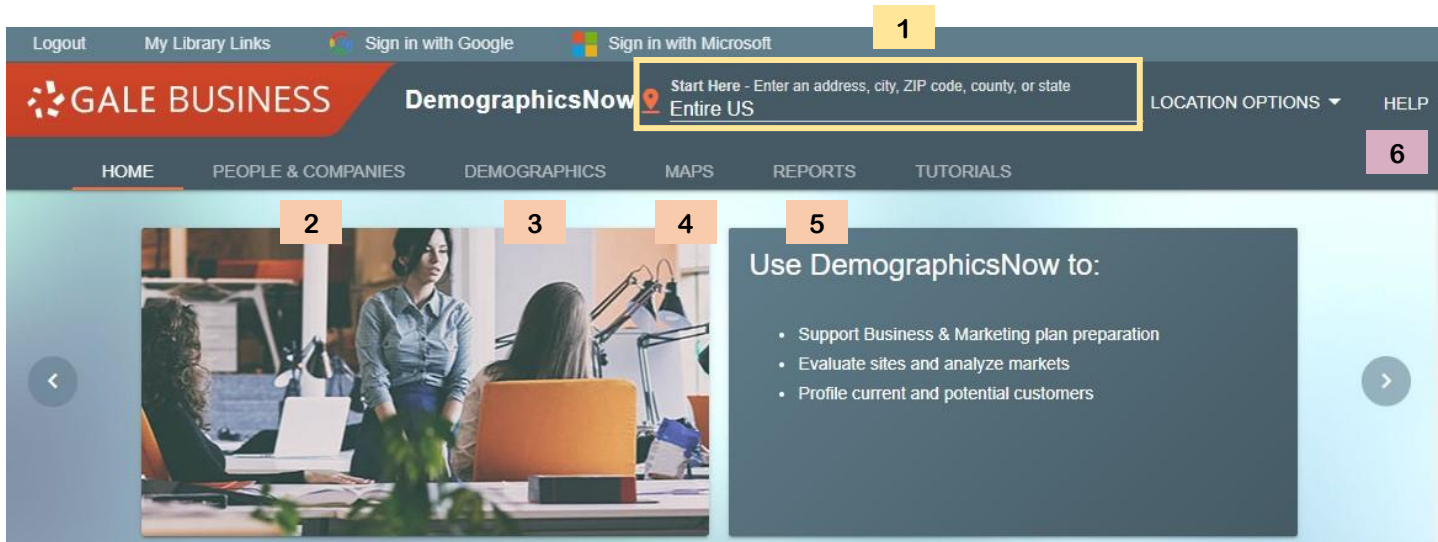
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Getting Started with a Single Geographic Area



The Start Here field defaults to the Entire US. To run reports for a single geographic area, click on “Entire US” and enter an address, city, zip-code, county or state.

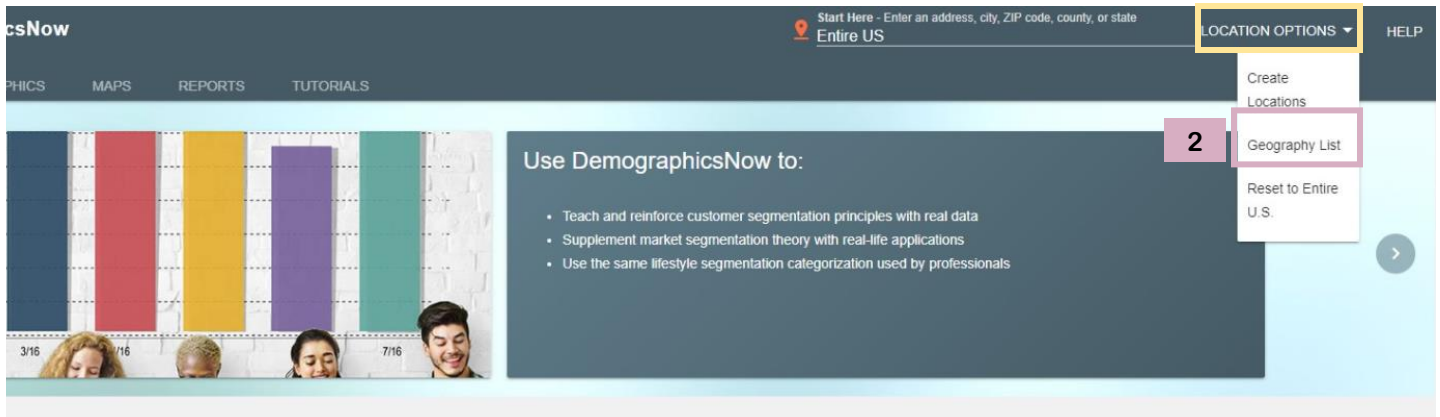
Next, select a menu option. Your choices are:

- 2 People & Companies** - Generate lists of people, businesses, or physicians/dentists.
- 3 Demographics** - Generate demographic, consumer expenditure, and psychographic (lifestyle related) reports.
- 4 Maps** - Generate heat maps or draw custom geographies.
- 5 Reports** - Generate advanced reports, such as market risk assessments or customer analysis.
- 6 Help & Supporting Documents** - When viewed on a large monitor, a help button will be visible. If viewed on a small monitor or mobile device, click the menu button (3 horizontal lines), then click Help. See page 20 for step-by-step instructions.

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Selecting Additional Geographies (1 of 2)



To run reports for multiple geographies or to select other types of geographies (such as census block groups or school districts):

- 1 Select the Location Options dropdown
- 2 Then, choose Geography List. The dialogue box shown below will appear.
- 3 For cities, click Places. Then, click the name of the state. From there, you'll see an alphabetical list of cities in that state.

Top >

Block Groups	>
CCDs/MCDs by County	>
Census Tracts	>
Congressional Districts (114th)	>
Counties	>
DMA	>
DMA by State	>
Entire US	>
Metro CBSAs	>
Metro CBSAs by State	>
Micro CBSAs	>
Micro CBSAs by State	>
Other Name Places	>
Places	>
School Districts - Elementary	>

CANCEL

DONE

Continues on next page

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Selecting Additional Geographies (2 of 2)

Top > Places > Colorado

Black Hawk

Blanca

Blende

Blue River

Blue Sky

Bonanza

Bonanza Mountain Estates

Boone

Boulder 1

Bow Mar

Brandon

Branson

Breckenridge

Brick Center

Brighton

Brookside

Broomfield

Denver X

Boulder 2 X 3

CANCEL

DONE 4

1 Click the name of each city you'd like to include in the report.


2 After they're selected, they will appear on the right.

3 To remove a city, click the circle with the X in it.

4 To finish choosing geographies, click Done.

Pro Tip - To find an item quickly in any list on Demographics Now (or any other website), press and hold the Ctrl Key + F. This will bring up a Find dialogue box. Type in the word(s) you want to find. The menu will adjust to show those words highlighted!

Verify the Start Here field reflects the geographies you selected:

 **Start Here** - Enter an address, city, ZIP code, county, or state
Denver, Boulder, Arvada

Select one of the menu options to begin generating lists, reports, or maps for these geographies.

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Geography Tips

Each time you select a new geographic location, it is added to the search box:

Geo Filter - Enter an address, city, zip-code, county, or state
📍 Denver, Boulder, Arvada

To clear your current geography selections:

- 1 Click on Location Options
- 2 Then, select reset to Entire U.S.

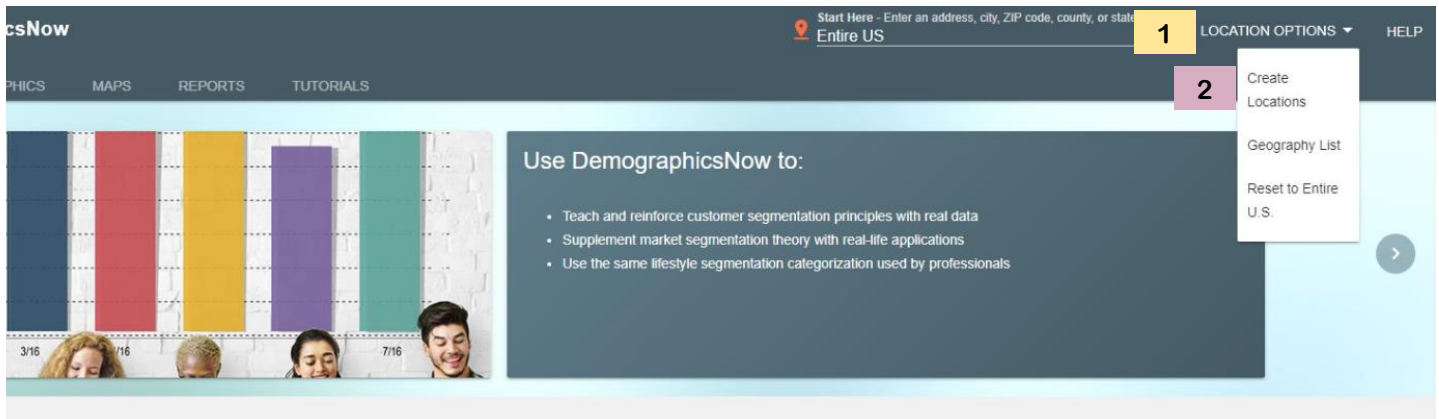
The screenshot shows the DemographicsNow interface. At the top, there is a dark blue header bar. On the left, it says 'TUTORIALS'. In the center, there is a search box with a location pin icon and the text 'Start Here - Enter an address, city, ZIP code, county, or state'. Below this, it says 'Entire US'. To the right of the search box, there is a yellow box with the number '1' and the text 'LOCATION OPTIONS' with a dropdown arrow. A dropdown menu is open, showing three options: 'Create Locations', 'Geography List', and 'Reset to Entire U.S.'. A pink box with the number '2' is placed next to the 'Reset to Entire U.S.' option. Below the header bar, there is a light blue section. On the left, there is a video player showing a person's face. To the right of the video player, there is a dark blue box with the text 'Use DemographicsNow to:' and a list of three bullet points: 'Teach and reinforce customer segmentation principles with real data', 'Supplement market segmentation theory with real-life applications', and 'Use the same lifestyle segmentation categorization used by professionals'. On the far right, there is a circular button with a right arrow.

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Creating Custom Geographies (1 of 3)

This is a great option if you want to search for a radius around one or multiple addresses/locations.



To create a custom geography

1 Click on Location Options

2 Then, select Create Location(s)

A new window will pop-up, select Address, Coordinates or Click on a Map.

The screenshot shows a 'Create Custom Locations' dialog box. It has a title bar with the text 'Create Custom Locations' and a close button (X). Below the title bar, there's a 'Location Format' section with a dropdown menu labeled 'Please Select...'. A red box highlights the dropdown menu, which contains three options: 'Enter an Address', 'Enter Coordinates', and 'Click on a Map'. Below the dropdown menu, there's a 'Ranges:' section with the text '1,3,5'. To the right of the dropdown menu, there's a form with three input fields: 'Latitude', 'Longitude', and 'Actions'. Below these fields, there's a 'Miles' label and a small upward arrow icon. At the bottom right of the dialog box, there are two buttons: 'CANCEL' and 'OK'.

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Creating Custom Geographies (2 of 3)

After selecting a Location Format, enter the address, coordinates, or use the map to select.

1 Click ADD POINT

Repeat for all geographies

Create Custom Locations

Location Format

Please Select...
Enter an Address

Address

1471 S Parker Rd, Denver, CO 80...

1

ADD POINT

Selected Points

The selected geographies will be listed as shown in the purple box below.

2 In the Ranges box, specify the number of miles you'd like for the radius/range

3 Then, Click OK.

Selected Points

Name	Latitude	Longitude	Actions
10 W 14TH AVENUE PKWY, DENVER, CO, 80204	39.738326150729	-104.987519714286	REMOVE
1471 S PARKER RD, DENVER, CO, 80231	39.6898911707029	-104.890598426858	REMOVE

Ranges:

2

Miles

3

CANCEL


OK

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Creating Custom Geographies (3 of 3)

When you return to the home screen of Demographics Now, the Geo Filter will now include fields to change the Ranges and Units.




Start Here - Enter an address, city, ZIP code, county, or state

10 W 14TH AVENUE PKWY, DENVER, CO, ...

Ranges: ☒ MI ☐ KM ☐ Minutes

In this example, I've select 2 ranges: 2 miles and 3 miles. Using a Comparison Report, I can see the demographics for both of these ranges for multiple addresses (see example below).

Age by Sex Comparison				
Date: October 19, 2023				
	3 Miles: 10 W 14TH AVENUE PKWY, DENVER, CO, 80204 (Custom)	3 Miles: 1471 S PARKER RD, DENVER, CO, 80231 (Custom)	2 Miles: 10 W 14TH AVENUE PKWY, DENVER, CO, 80204 (Custom)	2 Miles: 1471 S PARKER RD, DENVER, CO, 80231 (Custom)
2022 Population by Age:				
Total Population	236,047	190,315	127,081	89,407
Age 0 - 4	4.5%	5.9%	3.2%	5.7%
Age 5 - 9	3.7%	5.3%	2.4%	5.0%
Age 10 - 14	3.3%	4.9%	2.0%	4.6%
Age 15 - 19	3.4%	4.0%	2.7%	3.5%
Age 20 - 24	6.1%	5.4%	6.9%	5.3%
Age 25 - 34	30.3%	21.6%	36.2%	22.3%
Age 35 - 44	17.7%	15.2%	17.9%	15.2%
Age 45 - 54	11.0%	11.1%	10.6%	11.0%

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Generating Demographic Reports (1 of 2)

Below are the basic steps for generating a report in Demographics Now. The following pages will address the different options, including Report Type and Advanced Reports.

The screenshot shows the DemographicsNow website interface. At the top, there is a navigation bar with the logo 'NESS DemographicsNow' and a search bar. Below the navigation bar, there are tabs for 'BASIC' and 'ADVANCED'. The 'BASIC' tab is selected. Under the 'BASIC' tab, there is a section titled 'Select a Report Type'. On the left, there is a dropdown menu for 'Report Type' with 'Comparison' selected. Below this is a blue button labeled 'RUN REPORT'. On the right, there is a list of report names. The first report is 'Age By Sex Comparison Report', which is highlighted with a yellow box and a number '1'. Below it are several other reports: 'Basic Demographic Comparison Chart', 'Business Comparison', 'Complete Demographic Comparison Report', 'Consumer Expenditure Apparel Detail Comparison', 'Consumer Expenditure Auto Transportation Detail Comparison', and 'Consumer Expenditure Comparison Report'. A pink box with a number '2' points to the 'Consumer Expenditure Comparison Report'. A yellow box with a number '3' points to the 'RUN REPORT' button. There are three callout boxes: one yellow box pointing to the dropdown arrow with the text 'Click the carrot to view the dropdown list of reports. Scroll down to view all the reports.', one pink box pointing to the 'Consumer Expenditure Comparison Report' with the text 'Click on a report to select it.', and one orange box pointing to the 'RUN REPORT' button with the text 'Click here to run the report. Then, scroll down to view it.'

The Demographic section has more options than its name suggests. In addition to demographics, you can run reports for:

Market Segmentation (Mosaic) Business Comparison
Consumer Expenditure by Category

To learn more about these reports and the data sources, go to the Help page in Demographics Now.

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Generating Demographic Reports (2 of 2)

After running the report, you can view it in the screen or download it.

Select a Report Type



Report Type
Comparison

Report Name
Age By Sex Comparison Report

RUN REPORT

DOWNLOAD

1

Select this button to download the report shown. This will bring up a dialogue box (see below).

Age by Sex Comparison			
Date: October 19, 2023			
	Aurora (Place)	Centennial (Place)	Denver (Place)
2022 Population by Age:			
Total Population	379,395	107,435	703,082
Age 0 - 4	6.9%	4.6%	5.7%
Age 5 - 9	7.0%	5.6%	5.2%

Download Report

- ☒ PDF
- ☐ DOCX
- ☐ HTML
- ☐ XLSX
- ☐ Save To Google Drive™
- ☐ Save To Microsoft OneDrive™

CANCEL

DOWNLOAD

Choose the file type to save the document to the computer (or device) you're currently using. If you have a Google or Microsoft account, you can log in and save directly to those sites.

Pro Tip - If you save to Google Drive or Microsoft OneDrive, the file will be a document, not a spreadsheet. So if you want to be able to analyze the data, choose XLSX.


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Report Types: Comparison, Summary, or Rank (1 of 2)

Before running a report, you can select the Report Type. Here's what they mean and samples:

Comparison: A comparison report displays multiple geographies as columns, so you can easily see how geographies compare to one another. You may include up to 16 geographies on a single report.

Age by Sex Comparison			
Date: October 19, 2023			
	Aurora (Place)	Centennial (Place)	Denver (Place)
2022 Population by Age:			
Total Population	379,395	107,435	703,082
Age 0 - 4	6.9%	4.6%	5.7%
Age 5 - 9	7.0%	5.6%	5.2%

Summary: A summary report delivers demographic information on a single geographic area or on a group of geographic areas summarized into a single value.

Age by Sex Summary			
Geography: Aurora (Place), Centennial (Place), Denver (Place)			
Date: October 19, 2023			

Population Demographics											
	2000 Census		2010 Census		2022 Estimate		2027 Projection		Percent Change		
									2000 to 2010	2010 to 2022	2022 to 2027
Total Population	930,383		1,026,501		1,189,912		1,251,882		10.3%	15.9%	5.2%
Gender:											
Male	465,353	50.0%	509,902	49.7%	595,451	50.0%	628,136	50.2%	9.6%	16.8%	5.5%
Female	465,030	50.0%	516,599	50.3%	594,461	50.0%	623,746	49.8%	11.1%	15.1%	4.9%


Continues on next page

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Report Types: Comparison, Summary, or Rank (2 of 2)

Rank: A rank report sorts geographies based on a single demographic variable from high to low.

Rank by Age Report	
Date: October 19, 2023	

2022											
		Median		Population by Age							
Rank	Name	Age	Population	0-14	15-24	25-34	35-44	45-54	55-64	65-74	75 Plus
1	Centennial (Place)	42.9	107,435	17.0%	12.8%	10.9%	12.0%	14.1%	15.2%	11.5%	6.4%
	Subtotal of Above Average	42.9	107,435	17.0%	12.8%	10.9%	12.0%	14.1%	15.2%	11.5%	6.4%
2	Aurora (Place)	35.0	379,395	20.7%	12.2%	17.1%	15.5%	12.0%	10.5%	7.6%	4.4%
3	Denver (Place)	34.8	703,082	15.9%	10.8%	23.7%	16.5%	11.5%	9.5%	7.4%	4.7%

There are reasons each of these reports may be valuable. In the experience of our librarians, the Comparison report is often the most useful and easiest to interpret. Below is a list of pros (+) and cons (-) for the 3 report types.

COMPARISON

- + Visually simplified
- + Prioritizes latest data
- + Great for comparing geographies

SUMMARY

- + Automatically groups geographies
- + Compares current data to 2000, 2010 and 2020 Census data.
- May be visually overwhelming

RANK

- + Ranks geographies, which can be great for quickly understanding trends.
- + May help with setting priorities
- Not possible to customize

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Running Advanced Demographic Reports (1 of 4)

In addition to the standard reports, Demographics Now allows you to run reports for every variable available in their system. To do this:

1 Select DEMOGRAPHICS

2 Choose ADVANCED

3 Select a Report Type

4 Enter a title for the report

5 Scroll down to the list of options, such as Age by Race by Sex (note - This is also called a Report Type but is different from Step 3).

6 Click on a source, such as Business Summary to see the sub-headings and variables available.

The screenshot displays the 'DEMOGRAPHICS' section of the Arapahoe Libraries Demographics Now interface. The interface is divided into four main tabs: 'PEOPLE & COMPANIES', 'DEMOGRAPHICS', 'MAPS', and 'REPORTS'. The 'DEMOGRAPHICS' tab is selected, indicated by a yellow box with the number 1. Below the tabs, there are two sub-tabs: 'BASIC' and 'ADVANCED'. The 'ADVANCED' sub-tab is selected, indicated by a pink box with the number 2. The main content area is titled 'Select a Report Type'. It features a 'Report Type' dropdown menu with 'Comparison' selected, indicated by a blue box with the number 3. Below the dropdown is a 'Report Title' input field, indicated by an orange box with the number 4. At the bottom of the page, there is a list of report types: 'Custom Variables', 'Age by Race by Sex', 'American Community Survey', 'Basic Variables', 'Business Summary', 'Consumer Expenditure', 'Daytime Population', and 'Geographic Identifiers'. The 'Basic Variables' option is highlighted with a grey box and the number 6. A blue callout box with a black border points to the 'Basic Variables' option, containing the text: 'Pro Tip: Basic Variables contains the most recent American Community Survey data for commonly needed items, such as age, income, and household type.'

Continues on next page

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Running Advanced Demographic Reports (2 of 4)

- 1 Breadcrumbs - Click on these options to go back. Choose Top to go back to the beginning
- 2 Lines that end with an arrow lead to additional variable options. Click those to continue to drill down.
- 3 Use the scroll bar to view additional options.

Select Variables

1 Top > Basic Variables > Current Year Estimates (2023)

Age	2	>	3
Ancestry (Pop)		>	
By Percent		>	
Educational Attainment		>	
Group Quarters (Pop)		>	
Household Size		>	
Household Type Details and Race and Ethnicity (HH)		>	
Household Type and Age of Householder (HH)		>	
Household Types by Relationship		>	
Income		>	
Language Spoken at Home (Pop 5 Plus)		>	
Language by Linguistic Isolation (HH)		>	

Continues on next page

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Running Advanced Demographic Reports (3 of 4)

1 Breadcrumbs - Click on these options to go back. Choose Top to go back to the beginning

2 Click on a line to select the variable. Variables will appear on the right after they're selected.












3 Click on the  to remove a selected variable.

4 Click Run Report when you've selected all of your variables.

Pro Tip - Use the breadcrumbs to move back and forth between options & variables. A report could include variables for income, consumer expenditures, and more!

1

Top > ... > Income > Family HHs

Aggregate	
Average (Mean) Family Household Income	Average (Mean) Family Household Income 
Household Income < \$10,000	Household Income < \$10,000 
2 Household Income \$10,000-\$14,999	Household Income \$10,000-\$14,999 
Household Income \$15,000-\$19,999	Household Income \$15,000-\$19,999 
Household Income \$20,000-\$24,999	Household Income \$20,000-\$24,999 
Household Income \$25,000-\$29,999	Household Income \$25,000-\$29,999 
Household Income \$30,000-\$34,999	Household Income \$30,000-\$34,999 
Household Income \$35,000-\$39,999	Household Income \$35,000-\$39,999 
Household Income \$40,000-\$44,999	Household Income \$40,000-\$44,999 
Household Income \$45,000-\$49,999	Household Income \$45,000-\$49,999 
Household Income \$50,000-\$59,999	Household Income \$50,000-\$59,999 
Household Income \$60,000-\$74,999	
Household Income \$75,000-\$99,999	
Household Income \$100,000-\$124,999	
Household Income \$125,000-\$149,999	

3

4

RUN REPORT

Continues on next page

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Running Advanced Demographic Reports (4 of 4)

After you click Run Report, the report will load below. To edit the report, scroll back up to the variable section.

To download a report, click the Download button. See [page 11](#) for instructions on downloading.

DOWNLOAD

Language Spoken at Home - Denver



Geography: County - Denver

Denver

Basic Variables

Total Population	699,223
Total Households	305,381
Total Families	145,028
5 Year Projected Population Growth	2.66%

Basic Variables Income:Family HHs

Household Income < \$10,000	7,095
Household Income \$10,000-\$14,999	4,604
Household Income \$15,000-\$19,999	5,299
Household Income \$20,000-\$24,999	5,652
Household Income \$25,000-\$29,999	5,766
Household Income \$30,000-\$34,999	5,801
Household Income \$35,000-\$39,999	5,084
Household Income \$40,000-\$44,999	4,764
Household Income \$50,000-\$59,999	11,420
Average (Mean) Family Household Income	\$107,896.00

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Market Segmentation: Mosaic USA

“Experian’s easy to use Mosaic® USA consumer segmentation portal of 126 million households and 650 lifestyle and interest attributes empowers marketers like you to precisely target your ideal audience and communicate with them on a personal level. Mosaic’s data segments the US into 19 overarching groups and 71 underlying types, giving you the insights needed to anticipate the behavior, attitudes and preferences of your most profitable customers and communicate with them on their preferred channels, with messaging that resonates.” **Source:** [Mosaic®](#) USA Customer Segmentation Solution

Running a Mosaic Report (1 of 2)

Running a report for Mosaic USA data is the same process as running any other basic report. Follow the steps for running a basic report ([page 10](#)) and locate the reports that begin with “Mosaic.” After you run a report, many of them include notes about the data methodology at the bottom. Below is a very brief explanation of the data in each report.

The screenshot shows the 'Select a Report Type' interface. Under 'Report Type', 'Comparison' is selected. Under 'Report Name', a dropdown menu is open showing several options. A blue callout box points to 'Mosaic HH Cluster Comparison Report' with the text: 'Pro Tip - For small businesses the HH Cluster Comparison Report is often the best choice, as the data reflects the individual households.' A purple callout box lists descriptions for the Mosaic reports: 'Mosaic Comparison Report' (Classifies each individual by group & type), 'Mosaic HH Cluster Comparison Report' (Classifies each household by group & type. HH = Household), 'Mosaic Household Comparison Report' (Shows the dominant type for each block group within the geographic area), and 'Mosaic WP Pop Comparison Report' (Classifies individuals based on their work location's dominant group & type).

Select a Report Type

Report Type
Comparison

Report Name
Age By Sex Comparison Report

Mature Market Comparison Report

Mosaic Comparison Report

Mosaic HH Cluster Comparison Report

Mosaic Household Comparison Report

Mosaic WP Pop Comparison Report

Population Comparison Report

RUN REPORT

Pro Tip - For small businesses the HH Cluster Comparison Report is often the best choice, as the data reflects the individual households.

Classifies each individual by group & type

Classifies each household by group & type. HH = Household

Shows the dominant type for each block group within the geographic area.

Classifies individuals based on their work location's dominant group & type.

Continues on next page

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Running a Mosaic Report (2 of 2)

Below is a sample of the Mosaic HH Cluster Comparison Report. For small businesses, we recommend this report as the data is based on the individual household's Mosaic type, rather than the dominant type for that area. Like other reports, it be downloaded in a variety of formats.

1 Groups

2 Types (aka Segments)

Mosaic Household Comparison Report	
Date: September 28, 2022	

	Arapahoe (County)	
	Current Year Estimate HH Count	%
Group A: Power Elite 1		
<u>A01 American Royalty</u>	10,049	3.9%
<u>A02 Platinum Prosperity</u>	0	0.0%
<u>A03 Kids and Cabernet</u>	0	0.0%
<u>A04 Picture Perfect Families</u>	0	0.0%
<u>A05 Couples with Clout</u>	891	0.4%
<u>A06 Jet Set Urbanites</u>	163	0.1%
Group B: Flourishing Families 1		
<u>B07 Across the Ages</u>	19,509	7.6%
<u>B08 Babies and Bliss</u>	0	0.0%
<u>B09 Family Fun-tastic</u>	3,793	1.5%
<u>B10 Cosmopolitan Achievers</u>	468	0.2%
Group C: Booming with Confidence 1		
<u>C11 Sophisticated City Dweller</u>	4,420	1.7%
<u>C12 Golf Carts and Gourmets</u>	1,893	0.7%
<u>C13 Philanthropic Sophisticates</u>	30,671	11.9%
<u>C14 Boomers and Boomerangs</u>	1,251	0.5%

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Accessing the Help Screen to Learn About Mosaic Groups & Types

There are two ways to learn about the groups & types. To look up an individual group or type click on the name of the group or type in the report. Each one of them is a link to a PDF of the profile.

Mosaic Household Comparison Report	
Date: September 28, 2022	

	Arapahoe (County)
	Current Year Estimate I
<u>Group A: Power Elite</u>	
<u>A01 American Royalty</u>	10,049
<u>A02 Platinum Prosperity</u>	0
<u>A03 Kids and Cabernet</u>	0
<u>A04 Picture Perfect Families</u>	0
<u>A05 Couples with Clout</u>	891

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Learning About Mosaic's Groups & Types (2 of 2)

For a comprehensive look at all the Groups & Types, there are three files. These both located in the Help section of Demographics Now.

- 1 MOSAIC USA Grand Index** - A detailed index of the Mosaic groups and types, including:
 - Primary Content - Short description of the family structure of each group & type.
 - Key Features - Six buzz words or phrases for each group & type.
 - Grand Index Indices - Index scores for demographic and psychographic variables for every group & type.
 - Grand Index Mean - Average percentage for demographic and psychographic variables for every group & type.
 - Rankings - Ranks key variables from low to high for each type.

- 2 MOSAIC USA About Mosaic** - An overview of Mosaic, including how it can be useful and the other types of products available. It also includes a list of all the groups and types.

- 3 MOSAIC Icon Definitions** - This is a new resource that explains what each icon means in the Mosaic profiles.

Video Tutorials

[Analyzing Market Size and Demographics Mapping](#)
[Finding Your Competition](#)
[Assessing Market Risk](#)
[Choosing a Business Location](#)
[Thematic Controls and Quintiles](#)
[Traffic Counts](#)
[Downloading and Uploading a Geography](#)

Data Methodology Documents

[Business Data Methodology Guide](#)
[Suspected Out of Business Methodology Guide](#)
[Nonprofit Guide](#)
[Demographic Data Methodology Guide](#)
[American Community Survey Guide](#)
[Demographic Reports Guide](#)

Drivetime Engine

Custom Reports/Variables

[Custom Reports](#)
[Custom Variables](#)

Glossary of Terms

Mosaic USA Details

- 1 MOSAIC USA Grand Index**
- 2 MOSAIC USA: About Mosaic**
- 3 MOSAIC Icon Definitions**

Pro Tip: For questions about how to use the Mosaic Grand Index, please schedule an appointment with your local Business Librarian. Here are three options in the Denver Metro:

- * Arapahoe Libraries - Request an Ask a Librarian appointment on the [Business Help page](#)
- * Denver Public Library - Request a [Bizboost appointment](#)
- * Douglas County Libraries - Request an appointment or ask a question at [DCL for Business](#)

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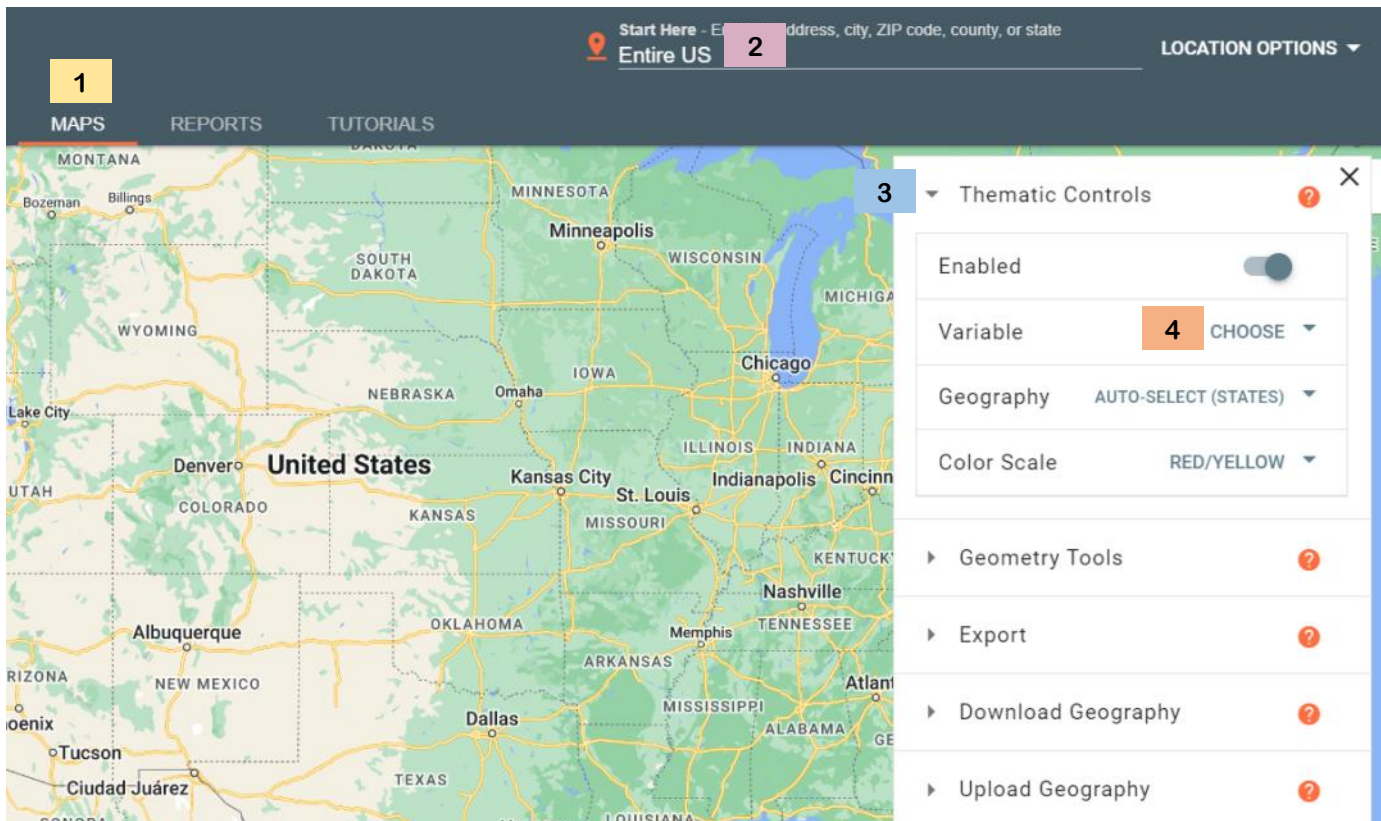
Updated January 2024

Creating Heat Maps (1 of 3)

The maps tab can be used to visualize data for a single variable at a time, select custom geographies via drawing, and see traffic counts.

To visualize data (aka create a heat map):

- 1 Click MAPS
- 2 If you've inputted a geography previously, the map will zoom to that area and the geography will be outlined in blue. If you have not selected a geography, it will be for the entire United States.
- 3 Click the carrot next to Thematic Controls to open that panel.
- 4 On the Variable line click CHOOSE. A dropdown menu of variables will open eventually (this may take a few moments).



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Creating Maps (2 of 3)

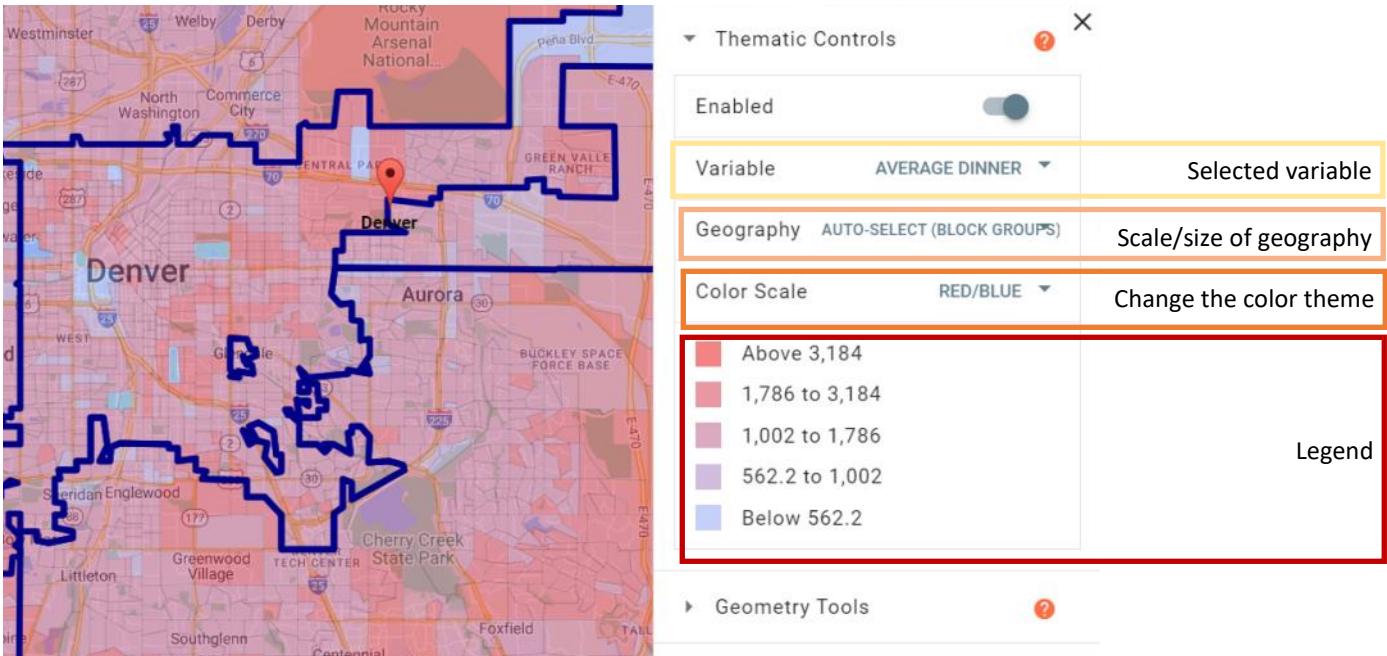
The Variable menu will be extremely similar to the one found in an Advanced Report, except you can only select one variable.

1 Breadcrumbs - Click on these options to go back. Choose Top to go back to the beginning

2 Click on a line to select the variable. The variable menu will disappear and the map will begin to update. This can take several minutes.



After the map generates it will display as shown below. On the next page, we'll show map options



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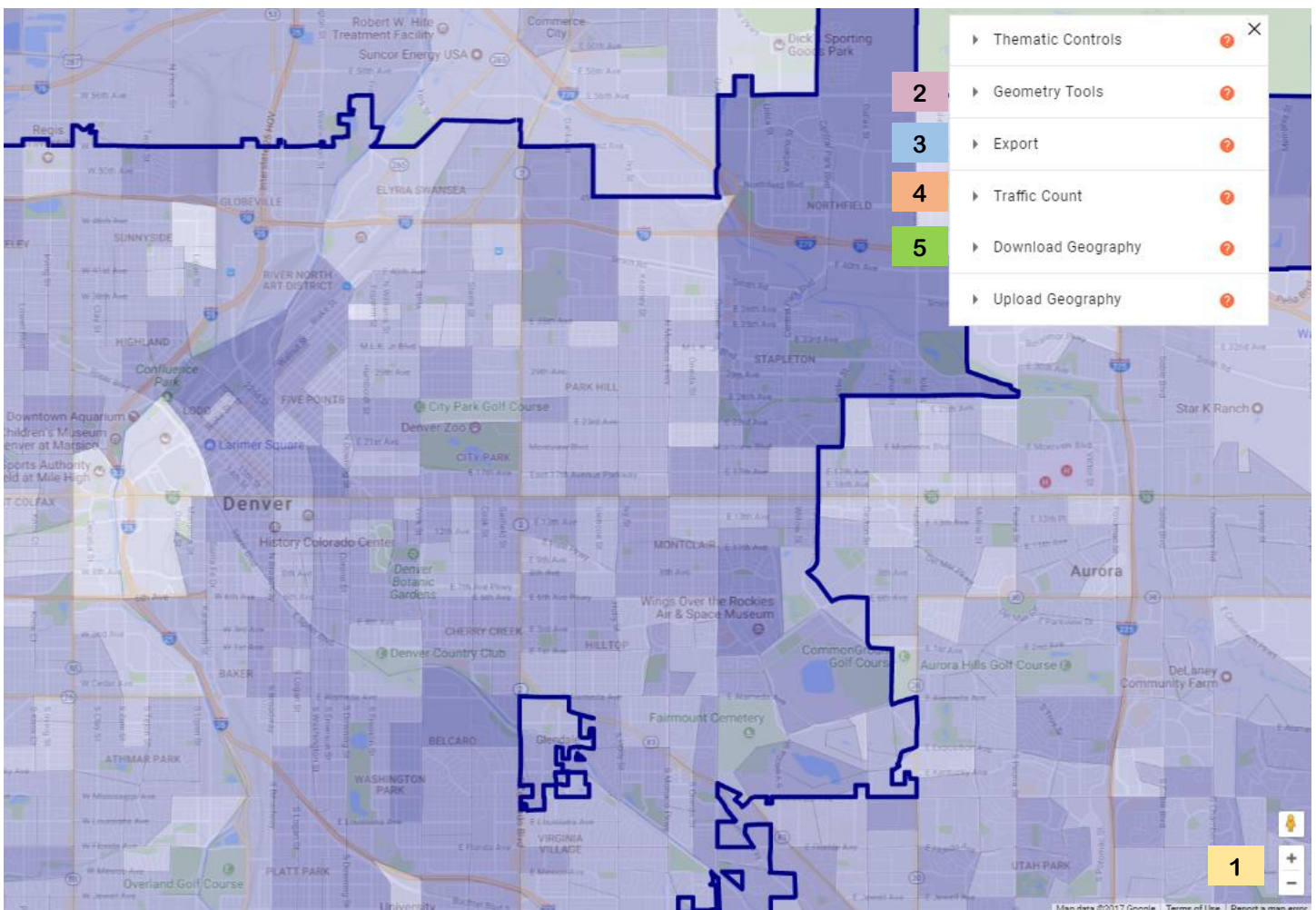
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Creating Maps (3 of 3)

There are a number of great options for interacting with maps.

- 1 Zooming in to view a specific neighborhood or area (bottom right corner, you may have to scroll down to find this option).
- 2 Draw custom geographies to run reports, create lists of homeowners, or create lists of businesses.
- 3 Export the visible map to an image file ([page 25](#)).
- 4 View & download traffic count data ([pages 31 - 33](#)).
- 5 Save custom geographies, which can then be uploaded and reused for items 2 & 3 ([page 26](#)).






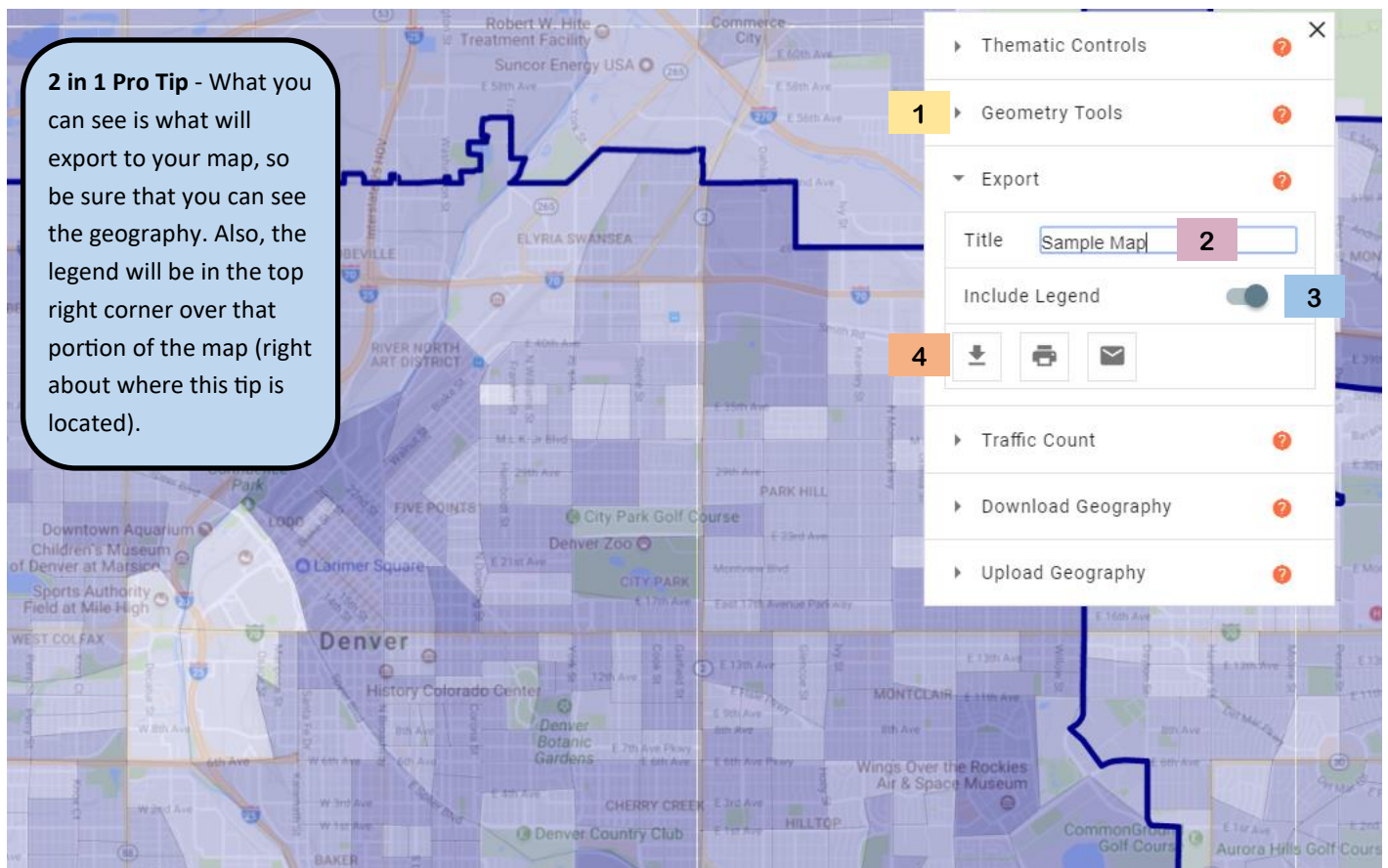
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Exporting a Map

These instructions can be used to export any type of map in Demographics Now

- 1 Click the carrot next to Export to open that panel
- 2 Click in the text box to enter a title for the map
- 3 Verify that “Include a Legend” is enabled (blue = enabled, white = off)
- 4 Choose whether to download , print , or e-mail  your map
- 5 The file will download in an image (.jpg) file format



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Drawing and Downloading a Custom Geography

In addition to selecting geographies using the Geo Filter or Geography List, you can also draw and download a custom geography. This can be useful for quite a few different situations including:

- To see demographics and other data for a geography with non-standard borders, such as a neighborhood or special district. For example, Colorado has Creative Arts Districts.
- To download household or business lists for a smaller subset of a larger geography.
- To download household or business lists based on a concentration of potential customer (identified with a heat map).

Note - Instructions for running reports and downloading household or business data will be coming soon.

Drawing a Custom Geography (1 of 3)

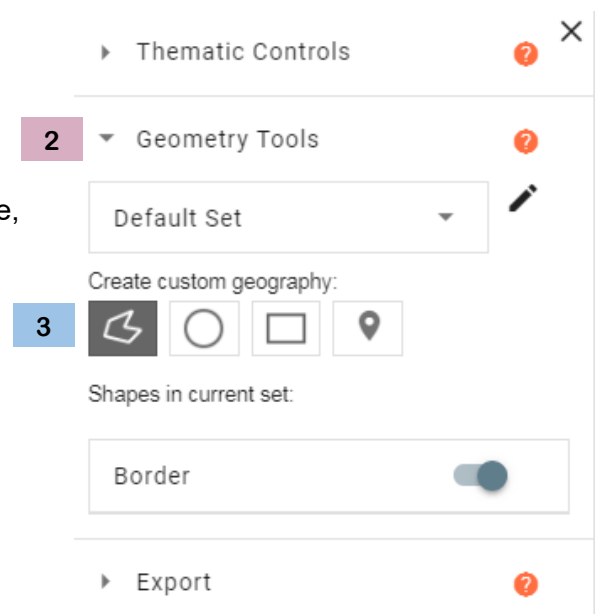
Preliminary steps:

- If your geography will be based on an existing geography, you can select the starting geography using the Geo Filter ([page 3](#)) or with the Geography List ([page 4](#)).
- If your geography will be based on a heat map ([page 22](#)), begin by creating the heat map.

After you have completed the necessary preliminary steps:

- 1 Click MAPS (not shown)
- 2 Click the carrot next to Thematic Controls to open that panel
- 3 Click the type of custom geography you want to use to draw. The options are (left to right): free form, circle, square, or point.

Pro Tip - Most of the time, the free form geography is the most useful. Also, points can be created using the Custom Geography option ([page 7](#)).



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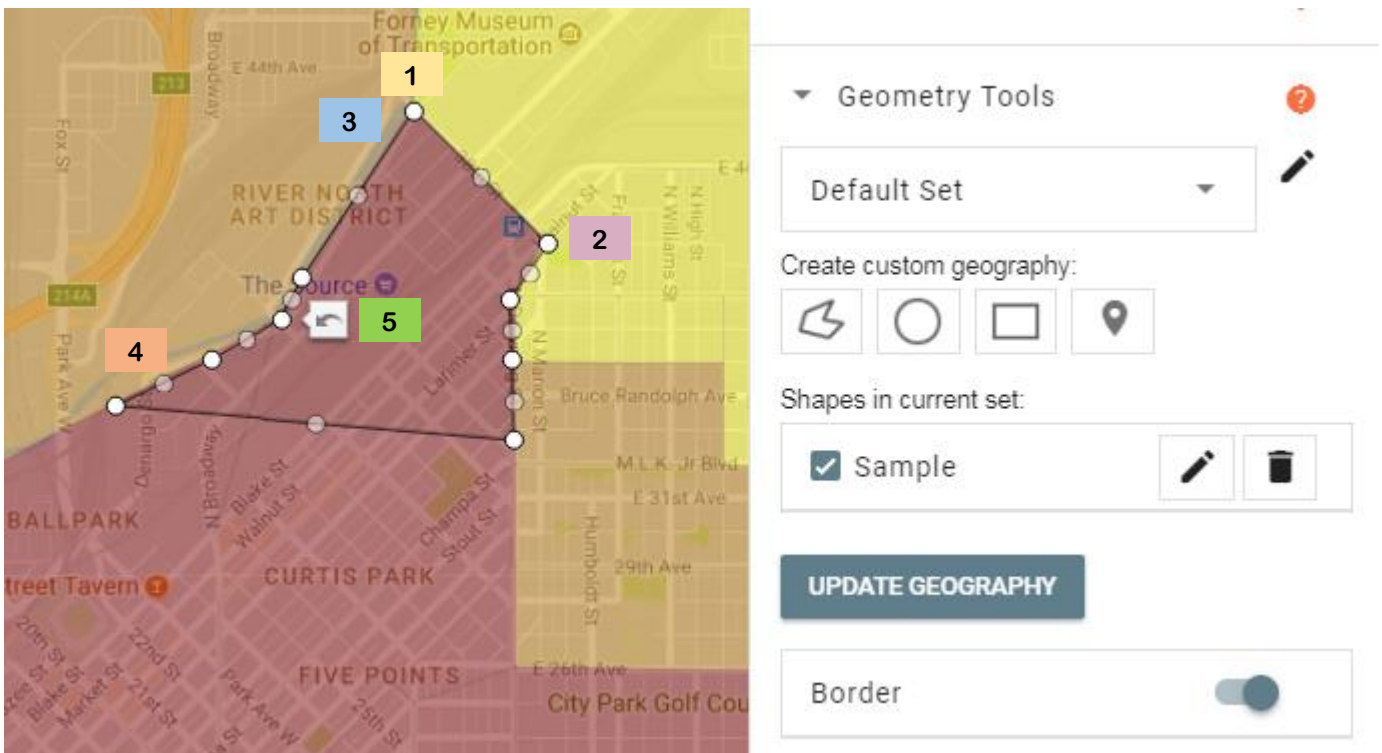
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Drawing a Custom Geography (2 of 3)

To draw a free form custom geography:

- 1 Single click on the first point
 - 2 Single click on each additional point in order
 - 3 To complete the geography, double click on the original point
 - 4 To adjust a point, click and drag it. This can be especially helpful when dealing with a geography that has jagged edges or cut outs.
 - 5 After making an adjustment, an undo error will be offered. Click on it to undo the last adjustment.
- Finally, name the custom shape.

To see this process in action, watch this [video](#).



Continues on next page

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Drawing a Custom Geography (3 of 3)

Drawing a Circle

1. Single click the point that should serve as the center of the circle
2. Mouse outward to expand the circle
3. Single click again to complete the circle
4. To adjust the circle, click and drag it OR click an outer point to make the circle larger or smaller
5. Name the custom shape

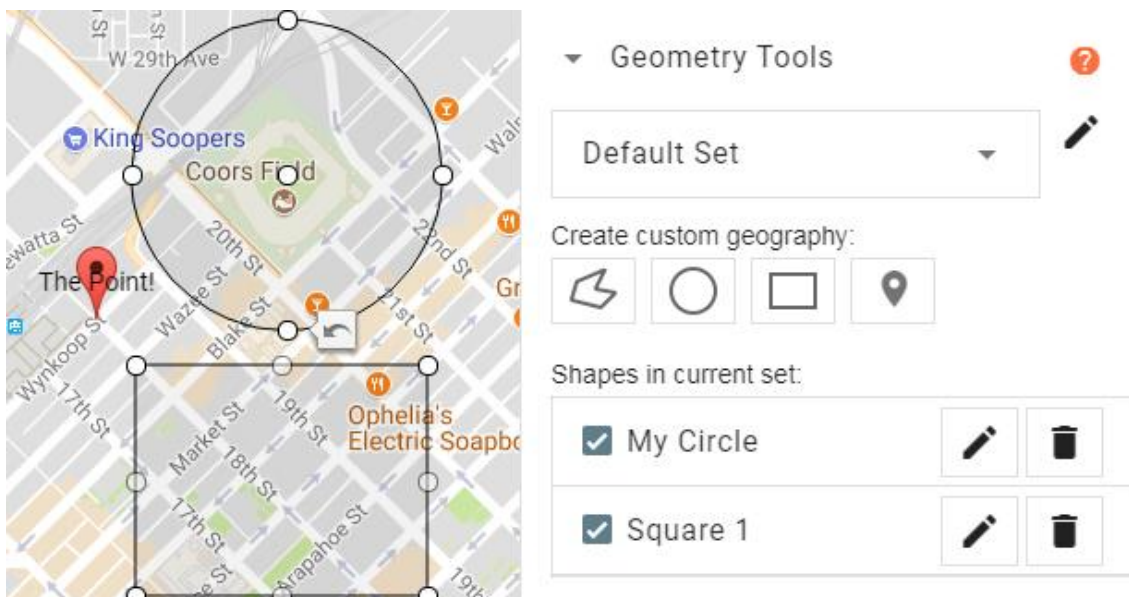
Drawing a Square

1. Single click the point that should serve as the left upper corner
2. Mouse outward to make the square larger
3. Single click again to complete the square
4. To adjust the square, click and drag it OR click a corner to make the square larger or smaller
5. Name the custom shape

Creating a Point

1. Click on the desired point
2. Name the point (optional: give it a description).

Note - The functionality related to points is extremely limited; they simply serve as markers on the map and cannot be saved. For greater functionality, consider using a Google map to create a list of locations.



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Saving a Custom Geography

After creating a custom geography, you are able to save it to your own device. To do this:

- 1 Select the custom geography
- 2 Click UPDATE GEOGRAPHY
- 3 Click the carrot next to Download Geography to open that panel
- 4 Select the file type. The default is KML (Google) and this has the added bonus of working in Google Earth. If you use (or may ever use) ArcGIS choose SHP (ESRI).
- 5 Click DOWNLOAD. Follow the steps provided in the internet browser to save the file for future use.
Note - Demographics Now cannot recall custom geographies after you log off.

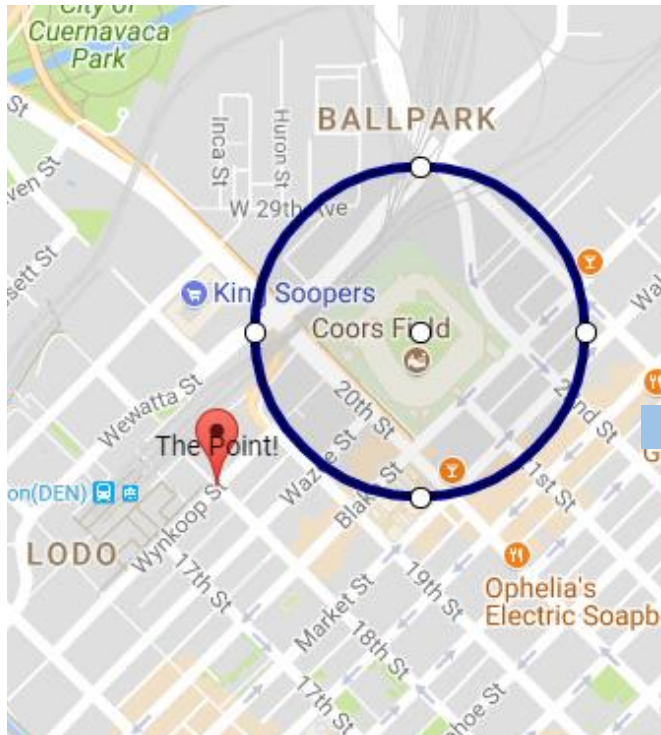
Shapes in current set:

1 ☒ My Circle



2

UPDATE GEOGRAPHY



▶ Geometry Tools



▶ Export



▶ Traffic Count



3 ▼ Download Geography



Format

4 KML (GOOGLE) ▼

5

DOWNLOAD

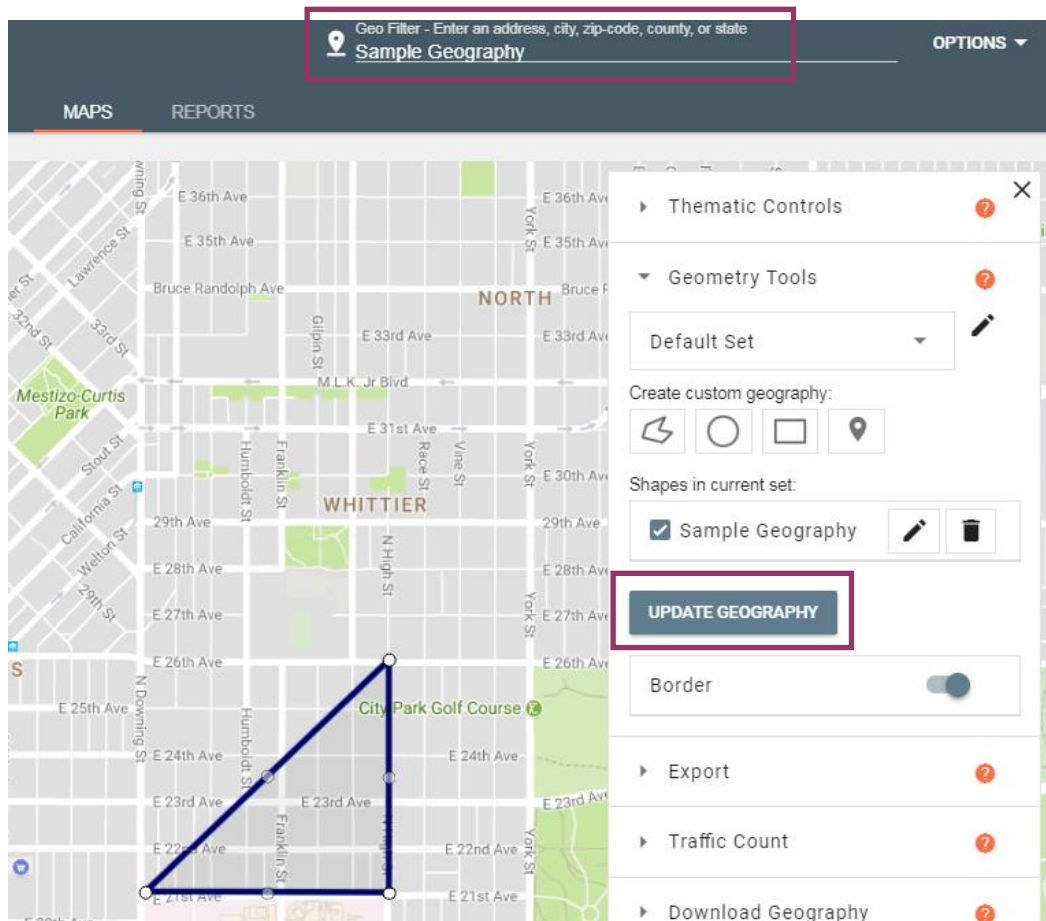
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Running Reports Based on Custom Geographies

After creating a custom geography, you are able to run reports for it. For this process, it's essential to click Update Geography on the Maps tab. After you do that, the Geo Filter will list the name of the updated geography. Both of these items are highlighted below.



Once the custom geography has been updated, click the Demographics tab and run reports as usual ([page 10](#)).

Note - It is possible to compare custom geographies by creating/uploading them and then following the steps above. It is also possible to compare custom and standard geographies, using the process found on [pages 10 - 11](#).

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Traffic Count Data

The Maps tab includes Traffic Count data that can be viewed or saved (either as a spreadsheet or map image).

The traffic data in Demographics Now is sourced from a company called [Kalibrate Global](#). They obtain the data from "Government agencies, metropolitan planning organizations and various third-party vendors perform traffic counts for a number of reasons."

All of the counts are for a 24 hour period but there are two different types of counts (and if you ever export the spreadsheet data, you'll see these abbreviations):

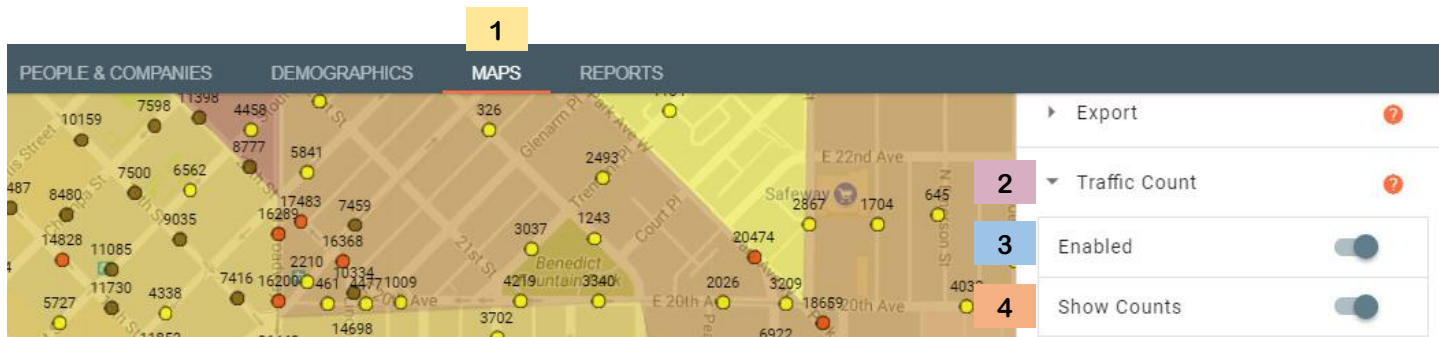
- Average Daily Traffic (ADT) refers to the number of vehicles traveling through a particular traffic count point in a 24-hour period. This is like the census of traffic for 24 hours
- Average Annual Daily Traffic (AADT) The annualized average 24-hour volume of vehicles at a given traffic point is called a traffic count. This is like the American Community survey of traffic.

If you would like additional information or have questions about Kalibrate's data, please request a Bizboost appointment or refer to Kalibrate's [FAQ page](#) on their website.

Viewing Traffic Counts (1 of 2)

The Maps tab includes Traffic Count data that can be viewed or download. To view traffic count data:

- 1 Verify you are on the Maps tab
- 2 Locate the Traffic Count section in the Maps Options. Click the carrot next to Traffic Count to open that section.
- 3 Use the slider next to Enabled to turn on the colored legend.
- 4 If you'd also like to view counts, use the slider next to Show Counts.



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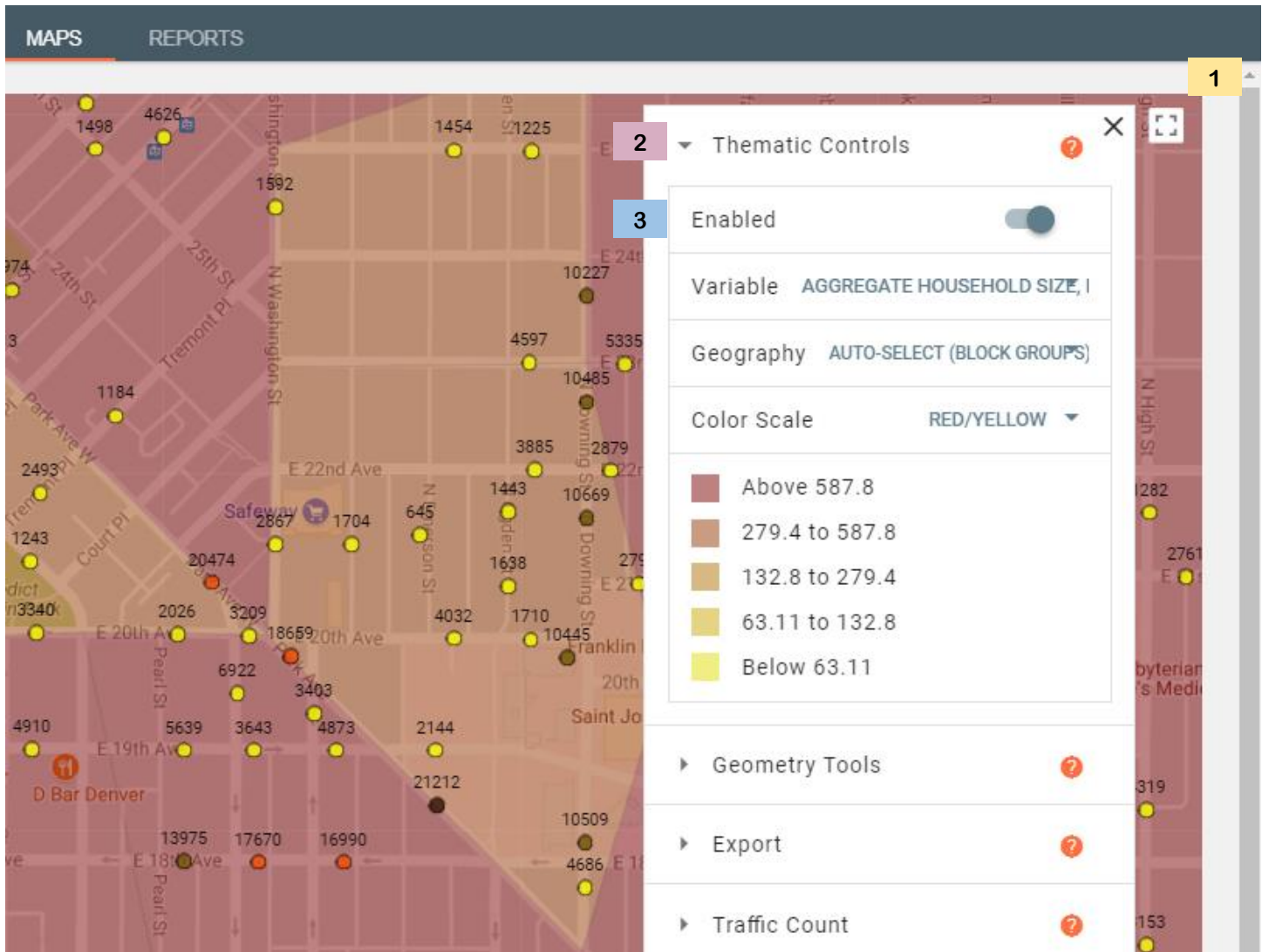
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Viewing Traffic Counts (2 of 2)

If you'd like to remove the heat map data and only view the Traffic Counts:

- 1 Scroll up to view the Thematic Control in the Map Options box.
- 2 Click the carrot next to Thematic Control.
- 3 Use the slider next to Enabled to turn off the heat map.



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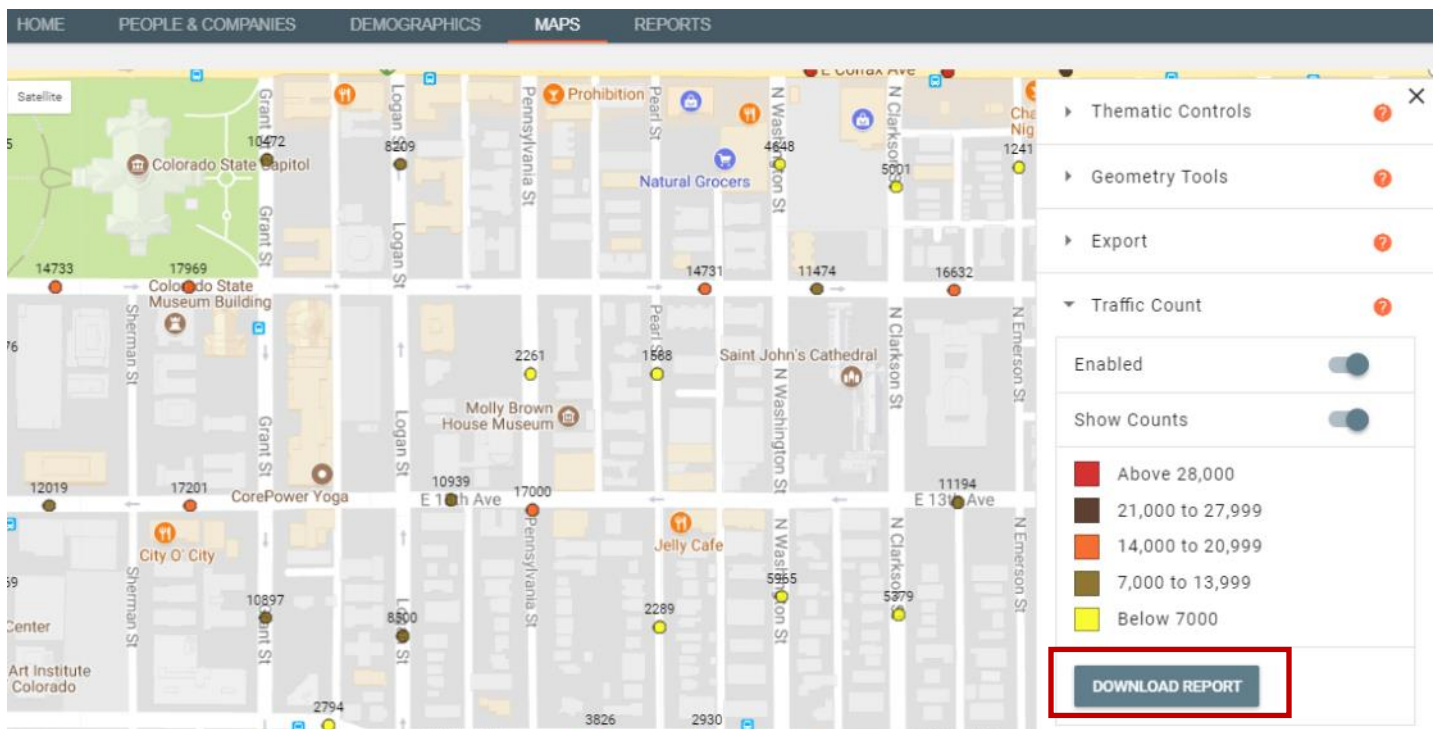
Downloading Traffic Counts

After viewing the Traffic Count data, you can choose to download an Excel file that contains all of the visible traffic count data.

The first step is to zoom into the area of interest. There are two ways to do this:

- Use the Zoom In / Zoom Out tool located in the bottom right corner of the map. You will likely need to scroll to find it.
- Double click on the spot that you'd like to zoom in on.

Once the area you'd like to download is shown on the screen, click the Download Report button. Please see the next page for details about the acronyms used in this report.



Exporting Traffic Counts

Similar to heat maps, the traffic count data can also be export. Refer to the instructions on [page 22](#).

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Creating Lists Based on Geographies (1 of 2)

Demographics Now allows you to run custom of lists of businesses, households, and physicians/dentists based on a geography. To do this:

Select a geography, either a standard one ([page 10](#)) or a custom one ([pages 26 - 28](#)). For custom geographies, verify that you've clicked the Update Geography button on the Maps tab.

- 1 Click the People & Companies tab
- 2 Select the type of list you'd like to create
- 3 Choose the criteria for your list. Each list has different criteria options.
- 4 Click the Search button

The screenshot displays the 'People & Companies' tab in the Demographics Now application. The interface includes a navigation bar with tabs: HOME, PEOPLE & COMPANIES (active), DEMOGRAPHICS, MAPS, and REPORTS. A 'Select a List Type' dropdown menu is set to 'Business List'. Below this, a 'SEARCH' button and 'RESULTS (0)' are visible. On the left, a sidebar lists various criteria for filtering, including Company Name, Product Category, Executives, Business Type, Major Industry Group (SIC/NAICS), Keyword SIC/NAICS, Business Size, Ownership, Financial, Special Selects, Phone Number, and Street Address. A 'Company Name' search field is present, along with a 'RESET' button and a 'SEARCH' button.

1

HOME PEOPLE & COMPANIES DEMOGRAPHICS MAPS REPORTS

Select a List Type

2 List Type Business List

SEARCH RESULTS (0)

3

Expand All | None

Company Name

Company Name

Product Category

Executives

Business Type

Major Industry Group (SIC)

Major Industry Group (NAICS)

Keyword SIC/NAICS

Business Size

Ownership

Financial

Special Selects

Phone Number

Street Address

Company Name

4

RESET SEARCH

Continues on next page

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Creating Lists Based on Geographies (2 of 2)

Here are a few tips for creating and using lists:

- All Lists: Use the filters to create a well-refined list, as you're only able to download 50 results at a time (and must individually select each one).
- All Lists: On the Results page, you can view the list or choose to view on the map (see below for instructions).
- Business Lists: Some of the industry codes (NAICS and SICs) included in the options are not commonly used by businesses, so the results may be very limited. Use a site like NAICS (<https://www.naics.com/naics-search-results/>) to identify a standard code.

Viewing or Downloading Results

To start, create your list using the instructions on the prior page.

- 1 Click the check box at the top to select all results for viewing (or individually click desired items).
- 2 Click VIEW ON MAP
- 3 OR if you want to download the results, select the DOWNLOAD button. It will download the first 50 results.
- 4 Click EMAIL to have the first 50 results e-mailed to you.


Business List Results									
Showing 1 to 72 of 72									
<input checked="" type="checkbox"/>	1 Company Name	Contact Name	Street Address	City, State	ZIP	Phone	Corp. Tree	Sales	Employ
<input checked="" type="checkbox"/>	Plaza Veterinary Clinic	Aubrey J Lavizzo	1167 Santa Fe Dr	Denver, CO	80204	(303) 534-1875		\$290,000	3
<input checked="" type="checkbox"/>	Praise The Paw Dog Grooming LLC	J N Foreman	100 S Madison St Ste 3c	Denver, CO	80209	(303) 550-9522		\$59,115	2
<input checked="" type="checkbox"/>	Radio Enhancement Systems LLC	Teri L Pettitt	828 S Race St	Denver, CO	80209	(303) 722-9997		\$48,625	2
<input checked="" type="checkbox"/>	Scratch N Sniff LLC	Michael Sobol	5105 W Moncrieff Pl	Denver, CO	80212	(303) 859-1376		\$30,123	1

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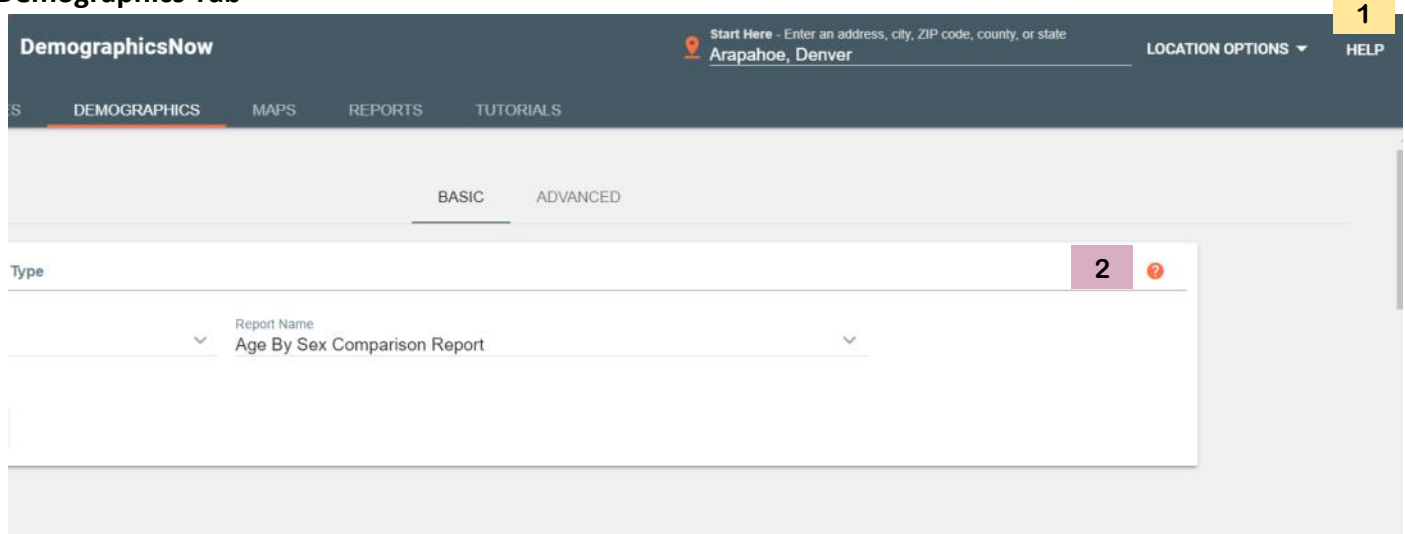
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Getting Help

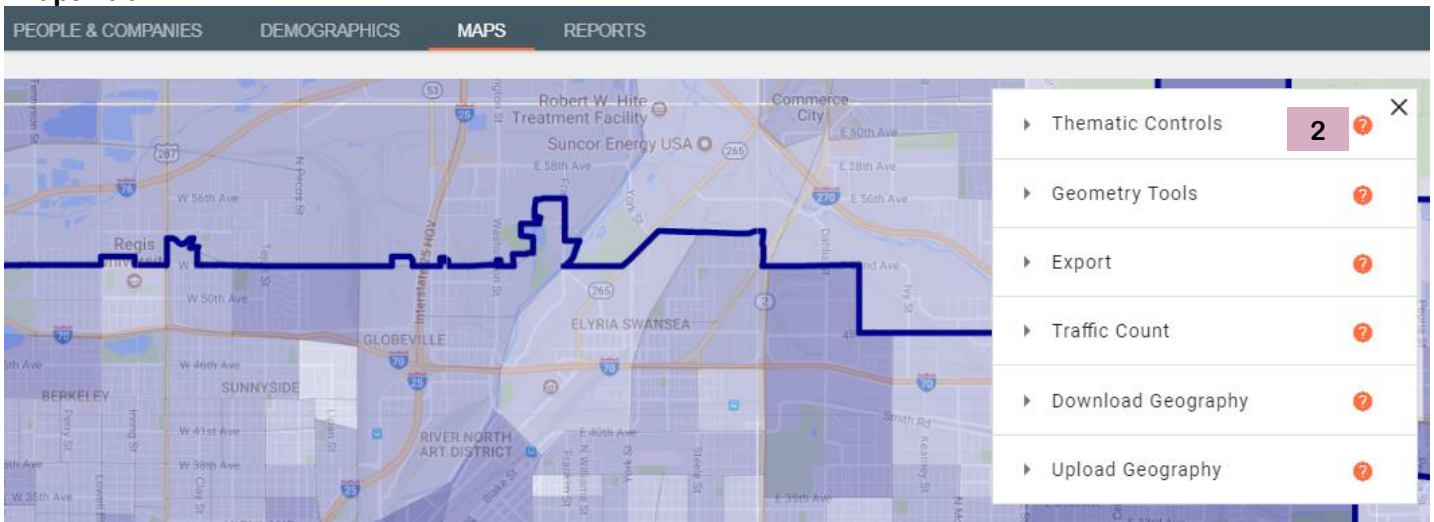
Demographics Now offers several places to get help.

- 1 Help & Supporting Documents** - To access this information, click the menu button (3 horizontal lines), then click Help. See [page 20](#) for step-by-step instructions.
- 2** Anywhere you see a  you can mouse over it for more information about the options on that page. See below for another example.

Demographics Tab



Maps Tab



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Contacting Us

Arapahoe Library's Business Librarian is here to help with your questions!

For Questions

Call us at (303) 792-8989

Request an appointment at the [Business Help page](#)